

Regulation, supervision and operative aspects of trading in financial instruments (incl. FOREX) in Bulgaria

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Retail Institutional



### **Outline**

- Regulation and supervision of trading in financial instruments (incl. FOREX) in Bulgaria
- Introduction of the new European Market Infrastructure Regulation and its impact on the financial industry in Bulgaria
- FOREX trading and on-line trading platforms in Bulgaria
- ECN/STP vs Dealing Desk FOREX brokers
- Q&A



Regulation and supervision of trading in financial instruments (incl. FOREX)

The Bulgarian perspective



- FSC the Bulgarian non-banking regulatory authority
- Major legislative acts
- Major changes introduced through MiFID:
  - EU passport provision
  - stricter fit and proper requirements for managers and shareholders of investment firms and regulated markets
  - more complex best execution rule applied in a broader market environment
  - stricter capital adequacy rules and new organizational functions for investment firms



- Challenges for the industry that accompanied the implementation of MiFID in Bulgaria:
  - increased amount of paperwork due to the additional reporting and approval requirements
  - specification greater regulatory burden in handling clients
  - difficulties in cross-border trading
  - investment firms face even greater regulatory and reporting burden following the introduction of EMIR



A brief overview of the European Market Infrastructure Regulation (EMIR)



- Application of EMIR
- EMIR imposes three main categories of obligation on the market participants:

clearing of OTC derivatives depending on certain transaction volume threshold

risk mitigation (timely confirmation, portfolio reconciliation, portfolio compression, dispute resolution)

transaction reporting

♠ EMIR – the Bulgarian experience



FOREX trading and popular on-line FX trading platforms in Bulgaria



- Popular electronic trading platforms among Bulgarian FOREX brokers
  - MetaTrader (4 & 5) EuroFinance and others

  - Trader Workstation
- Why MetaTrader platforms are preferred among FX brokers and traders in Bulgaria?



### MetaTrader 4 vs MetaTrader 5

| Comparative Table                                                                                                                                                                                               | MT4                                                          | MT5                                                    |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------|--------------------------------------------------------|
| <ul> <li>Immediate execution of orders and no re-quoting</li> <li>Depth of market (L2)</li> <li>Equity stock exchanges compatibility</li> <li>Supports EAs trading</li> <li>Technical indicators and</li> </ul> | • √ • X • X • √ • 61                                         | • √ • √ • √ • √ • √                                    |
| <ul> <li>charting objects</li> <li>Time frames on the charts</li> <li>Types of orders</li> <li>Mobile versions for iOS and<br/>Android</li> </ul>                                                               | • 9<br>• 5<br>• <b>v</b>                                     | • 21<br>• 7<br>• √                                     |
| Position management                                                                                                                                                                                             | <ul> <li>Multiple positions<br/>in a single instr</li> </ul> | <ul> <li>One position in a<br/>single instr</li> </ul> |



### ♠ A brief comparison between EuroFinance's MetaTrader 5 platform and the other well-recognized on-line FX trading platforms in Bulgaria

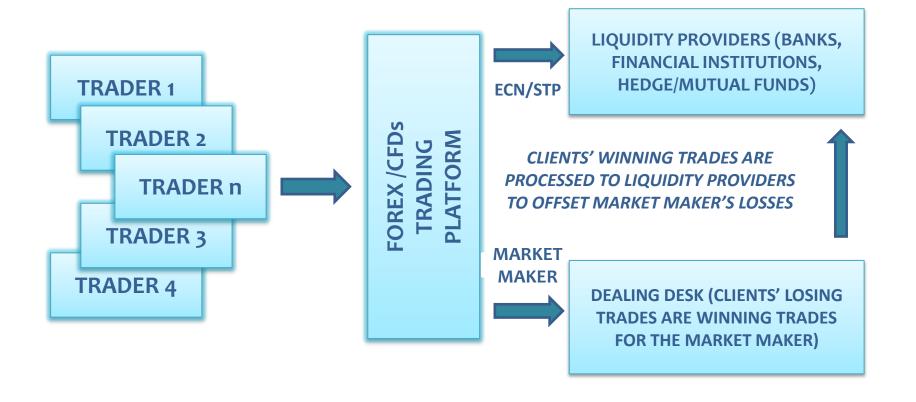
|                                | EF MT 5  | SaxoTrader | TWS       | MarketMaker |
|--------------------------------|----------|------------|-----------|-------------|
| Real-time quotes               | V        | Partial    | Partial   | Partial     |
| Charts and charting tools      | Superior | V          | V         | V           |
| Allows trading of micro lots   | V        | X          | X         | x           |
| Allows Expert Advisors trading | V        | x          | X         | x           |
| Number of tradable instruments | Fewer    | > 30,000   | > 100,000 | > 30,000    |
| Tight spreads                  | V        | <b>√</b>   | <b>√</b>  | V           |
| No commissions                 | V        | Partial    | X         | Partial     |



# ECN/STP vs Dealing Desk FOREX brokers



Figure 1. Dealing Desk vs No Dealing Desk FOREX Brokers





### • Comparative table. ECN/STP vs Dealing Desk FOREX brokers

| FEATURES              | ECN                                                                                                                                  | STP                                                                         | MarketMakers                           |
|-----------------------|--------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|----------------------------------------|
| Dealing desk          | No                                                                                                                                   | No                                                                          | Yes                                    |
| Risk<br>management    | No                                                                                                                                   | No                                                                          | Yes                                    |
| Commission charges    | Commission fees or<br>spread mark-up                                                                                                 | Usually apply spread<br>mark-up                                             | Usually, no                            |
| Order execution       | Provides a sort of a marketplace where clients ranging from individuals to various liquidity providers can trade against each other. | Orders are automatically sent to the broker's liquidity provider/providers. | Becomes a counterparty to every trade. |
| Depth of market       | Yes                                                                                                                                  | No                                                                          | No                                     |
| Spreads               | Variable                                                                                                                             | Fixed or variable                                                           | Fixed or variable                      |
| Re-quoting            | No                                                                                                                                   | No                                                                          | Yes                                    |
| Allows small accounts | No                                                                                                                                   | Yes                                                                         | Yes                                    |



## • Q & A

#### **EuroFinance**

43 Christopher Columbus Blvd.

1592 Sofia, Bulgaria

Tel.: +359 (0) 700 156 56

Fax: +359 (0) 2 981 14 96

sales@eurofinance.bg www.eurofinance.bg

